ASK 2015

Global Private Debt & Equity Summit

Looking for Fixed Income Substitute

May 13th, 2015
Conrad Seoul Hotel, Korea

The Korea Economic Daily

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ASK 2015 Overview

ASK 2015 Global Private Debt & Equity Summit will accommodate a meeting and communicating place both for global fund managers and Korean institutional investors who are looking for overseas investment opportunities.

Types of Institutions	Number of Institutions				Survey Total	
	Private Debt	Private Equity	Infrastructure	Hedge Fund	Number	AUM (USD bn)
Total					67	1982
Experience	21	20	27	19		
Future Plan	29	26	30	16		
Pension and Mutual					24	810
Experience	15	13	16	13		
Future Plan	20	18	18	12		
Insurance					25	606
Experience	6	7	11	6		
Future Plan	9	8	12	4		

Event Highlights

The ASK conferences have evolved to become highly anticipated events in the industry. They bring together institutional investors across the region, fund managers around the world, and industry specialists.
As interest rate is historically the lowest level in Korea, Korean institutional investors think much how they can effectively build portfolio to deliver their objectives. According to global perspectives, it is likely that interest rates will increase and bond rally will not continue but timing is uncertain.

Korea's top-ten pension funds including the National Pension Fund will newly make overseas investment of record-high $34.4 billion this year. With this new investment, the total balance of investment made overseas for these pension funds would be $233 billion. This is interpreted as a move to turn their attention to alternative asset strategies over low-interest rate environment.

For Global Managers

- Global managers can find the appetites of Korean investors through various sessions and events:
  - 2 keynote speeches by NPS and Financial Services Commission
  - Top 20 LP (total AUM of $ 1 tn) sessions on their status and future plans
  - VIP dinner with top 25 CIOs
  - LP session by 1 Thai investor and 3 Japanese investors

For Korean Investors

- GP presentations provide Korean investors with a good overview on various strategies and regions
  - Private Debt: US, Europe, Asia
  - Private Equity: China, Japan, Southeast Asia, Latin America
  - Global Infrastructure
  - US Commercial Real Estate Debt
  - US Hotel Financing
  - Asian Credit

Future Events

October (TBD)	Global Real Estate Summit
Monthly Round Tables (TBD)	Hedge Fund, Private Debt, Real Estate, Private Equity

Program

Simultaneous translation will be provided in English and Korean during the main program.

Program		
Time	**Topic**	
9:00~9:05	**Opening Keynote Speech**	**Kim, Ki Woong** CEO The Korea Economic Daily
9:05~9:10	**Welcoming Keynote Speech**	**Yim, Jong Yong** Chairman Financial Services Commission
9:10~9:15	**Welcoming Keynote Speech**	**Choi, Kwang** Chairman & CEO National Pension Service
9:15~9:25	**Organizer's introduction**	**Song, IK** Special Columnist, Chief ASK Officer The Korea Economic Daily
9:25~9:35	**Can investing in sustainable & environmental sectors in Asia be profitable?** - Climate change is one of the biggest threats to the world. The governments and private sector are seeking solutions. Is there a way in which investors can make returns from investing in emerging trends, threats and solutions? - Will emerging trends & technologies in the climate space be one of the biggest disruptive force in the coming decades?	**Prakash, Anand** Managing Director, Asia Climate Partners Robeco
9:35~9:45	**Venture Capital - Innovation Driven Alpha** - The role of venture capital in the institutional portfolio - Why the returns justify the risk - Where to focus	**Seex, David** Managing Director, Head of Asia Pacific Adveq Management
9:45~10:05	**European Subordinated Debt – an Investor's Perspective** - Increasing market volatility - Rising interest rate environment - Impact of regulation on capital providers	**Doumar, Robin** Managing Partner Park Square Capital Partners
10:05~10:15	**Growth of the Private Debt Space within Europe: A Look into the Data** - Direct Lending - A Fundamental Shift - Fund Formation Statistics	**Flanders, Ryan** Head of Private Debt Products Preqin

Program

Time	Topic	
10:15~10:25	**The Great Bank De-Leveraging: Opportunities and Obstacles** - The Great Bank Deleveraging: a unique opportunity for investors to capitalize - Bank Capital Relief: a chance to take a different type of credit risk - With spreads so tight should I still invest in credit?	 **Horvath, Paul** Chief Executive Officer Orchard Global Asset Management
10:25~10:40	**US middle market direct lending** -Differentiated Relationships for Diversified Deal Flow -Building and maintaining valuable industry relationships -Unique opportunities and deal flow	 **Duff, Sean** Managing Director Monroe Capital
10:40~10:55	**Coffee Break**	
10:55~11:25	Big 3 life insurers: Samsung, Hanwha, Kyobo Moderator **Shin, Andrew** Director, Head of Investment Services Towers Watson **Park, Sung Hyun** General Manager Samsung Life Insurance **Roh, Cheul Gyu** Team Head Hanwha Life **Cho, Hwi Seong** Team Head Kyobo Life Insurance	
11:25~11:35	**Attractive Yields in U.S. Commercial Real Estate Debt** - Benefits of investing in debt versus equity - Focusing on high quality U.S real estate debt - Customizing returns from 5%-15%	 **Kim, Jin** Managing Director Talmage, LLC
11:35~11:50	**US Hotel Investments:** - Travel / Demand Exploding - IRR and Yield Opportunities - Macro and Select Markets Overview	 **Rush, Rick** Senior Vice President Western US & Asia Hodges Ward Elliott
11:50~12:00	**Is secondary market overheated?** -Market landscape and competition -Differentiating strategy from the market -Cost and benefits of targeted strategy	 **Delgado-Moreira, Juan** Managing Director, Head of International Hamilton Lane
12:00~12:10	**Secondary and Co-Investment Market Overview** - Market update - Near-term and Future Opportunities	 **Beaton, Kirk** Partner Lexington Partners
12:10~13:10	**Networking Lunch**	
13:10~13:40	CIOs of Major Korean Investor: Teachers' Pension, KDB, Mirae, GEPS Moderator **Park, Min Ho** CIO Teachers' Pension **Ahn, Si Hyoung** CIO KDB Life Insurance **Choi, Seon Kyong** General Manager Mirae Asset Life Insurance **Suh, Woncheol** General Manager & Head of Alternative Investment Government Employees Pension Service	

Program

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Program		
Time	**Topic**	
13:40~14:10	**Investing in emerging market energy sector** - Compelling marketing opportunity - Clearly defined investment strategy - Process-driven risk mitigation	 **Caesar, Torbjorn** Partner, Head of Energy Actis
14:10~14:30	**Evolution of global infrastructure space** - Why infrastructure? - What is the global infrastructure landscape? - How is the deal flow and what is the opportunity set? - Sustainable investment	 **Latham, Danny** Partner, Unlisted Infrastructure Investments First State Investments
14:30~14:45	**The hottest place under the sun: investment opportunities in the US residential solar market** - Residential is the fastest growing solar market in the US, with a 41% CAGR over the past three years - Will explore how investors can profitably deploy capital in this dynamic sector	 **Auerbach, Neil** CEO/Managing Partner Hudson Clean Energy Partners
14:45~15:00	**The Asia Credit Opportunity** - How large is the Asia credit market? - What is the growth of the Asia credit market compared to other markets? - What are the Asian credit idiosyncrasies?	 **Shim, Jaewoo** Managing Director Clearwater Capital Partners
15:00~15:30	General Insurers: Samsung, Dongbu, LIG, MERITZ, Hyundai	 **Choi, Yoon Kyung** Senior Professional Samsung Fire & Marine Insurance **Yeo, Jun Ho** Senior Portfolio Manager Dongbu Insurance **Kim, Byung Soo** Team Leader LIG Insurance **Yang, Jung Yong** Deputy General Manager MERITZ Fire & Marine Insurance **Choi, Min Yup** Manager Hyundai Marine & Fire Insurance
15:30~15:45	**Opportunities in Southeast Asia: Equity and Mezzanine Lending** - Growth and demographics in Southeast Asia provide opportunities in real estate - Mezzanine Lending can produce equity like returns with secured debt protection	 **Katimansah, Rai** Director, Head of Southeast Asia Investments Phoenix Property Investors
15:45~16:05	**Coffee Break**	
16:05~16:15	**Investing in China Private Equity** - Overview of China's Private Equity Market - Investment Opportunities - Case Study	 **Schonberger, Stuart** Managing Director CDH Investments
16:15~16:25	**How to Generate Superior Returns in the World's Second Largest Economy** -China Macro: are the best days of China behind it? -PE Investment: where are the biggest market opportunities and challenges? -Credit-led PE: the largest market dislocation today	 **Wang, Michael** Managing Partner & President Abax Global Capital

Program

Time	Topic	
16:25~16:30	**Chinese Venture Investment** -Rapidly increasing tech investment space -Opportunities in " tech-enabled " -Cross-border tech influences	IDG Capital
16:30~16:40	**"Mid-Cap": The Most Promising Japanese Private Equity Product** -Mid-Cap PE Firms produce excellent returns through hands-on value creation methodologies. -Business succession deal flow is abundant in Mid-Cap market.	 **Kimura, Yuji** Founder & CEO Polaris Capital Group
16:40~17:10	Investors Panel: Resona Bank, Sompo Japan Insurance, AISIN Employees' Pension Fund, Muang Thai Life Assurance PCL	
	 Moderator **Nakamura, Emilie** Senior Reporter MandateWire Financial Times	 **Koizumi, Takako** Senior Investment Manager Resona Bank
	 Kuroda, Yasunori General Manager Sompo Japan NipponKoa Insurance	 **Ito, Takeshi** Senior Portfolio Manager AISIN Employees' Pension Fund
	 Mokkhavesa, Sutee Executive Vice President Muang Thai Life Assurance Public Company	
17:10~17:20	**The Pacific Alliance: Latin America's preferred PE destination** - Sound market conditions in Colombia and Peru - Sectorial and business opportunities for PE	 **Vargas David, Pedro** CEO/Managing Partner Alpac Capital
17:20~17:35	**Asian Private Equity/Debt Market** - Key industry trends - Where to put the money?	 **Chang, Joseph** Principal Mercer Investments
17:35~18:05	Top 2 Korean investors: NPS, Korea Post	
	 Moderator **Bok, Jayne** Head of Sovereign Advisory, Asia Towers Watson	 **Yang, Young Sig** Division Head National Pension Service
		Korea Post
18:05~	**Networking Dinner**	

* Please note that the program is subject to change without prior notice.

VIP Dinner *For CIOs and Sponsor representatives*

Institutional Investors and advisors

Yang, Young Sig
Division Head
National Pension Service

Hong, Young Pyo
Executive Director
The Export-Import Bank of Korea

Kwon, Byeong Hee
Director
Ministry of Employment and Labor

Jeon, Young Muk
Senior Vice President
Samsung Life

Kim, Do Soo
Division Head
Kyobo Life Insurance

Kim, Hee Seok
CIO
NongHyup Life

Choi, Seon Kyong
General Manager
Mirae Asset Life Insurance

Bae, Ki Beum
Vice President
Shinhan Life Insurance

Arima, Jun
Vice President
Samsung Fire & Marine Insurance

Huh, Jang
Managing Director
Dongbu Insurance

Hwang, In Kwan
Managing Director
Hyundai Marine & Fire Insurance

Kim, Sang Heon
CIO
LIG Insurance

Kim, Jong Min
Managing Director
MERITZ Fire & Marine Insurance

Jeong, Hyo Gyeong
Vice President
Korea Securities Finance Corporation

Lee , Byung Lyul
General Manager
Korea Securities Finance Corporation

Lee, Sun Kyu
Deputy Director
MG Community Credit Cooperatives

Moon, Ki Hoon
Division Director
National Credit Union Federation of Korea

Sung, Gi Sub
CIO
Korean Teachers' Credit Union

Park, Min Ho
CIO
Teachers' Pension

Choi, Young Gwon
CIO
Government Employees Pension Service

Lee, Sang Ho
CIO
The Military Mutual Aid Association

Park, Won Joon
CIO
Construction Workers Mutual Aid Association

Lee, Hyung-Il
Head of Private Bank
Hana Bank

Lee, Sang Hee
CIO, Managing Director
LOTTE Insurance

Koizumi, Takako
Senior Investment Manager
Resona Bank

Kuroda,Yasunori
General Manager
Sompo Japan NipponKoa Insurance

Ito, Takeshi
Senior Portfolio Manager
AISIN Employees' Pension Fund

Mokkhavesa, Sutee
Executive Vice President
Muang Thai Life Assurance Public Company

Bok, Jayne
Head of Sovereign Advisory, Asia
Towers Watson

Shin, Andrew
Director, Head of Investment Services
Towers Watson

Chang, Joseph
Principal
Mercer Investments

Oh, Elizabeth
Principal
Mercer Investments

Nakamura, Emilie
Senior Reporter
MandateWire Financial Times

Kim, Robert
Global Advisor
The Korea Economic Daily

Chung, Tong Soo
Global Advisor
The Korea Economic Daily

Lee, Kwang
Head of Research
The Korea Economic Daily

VIP Dinner *For CIOs and Sponsor representatives*

Sponsor representatives who are committed to attend VIP dinner

Caesar, Torbjorn
Partner
Actis

Dennison, Piers
Head of Investor Relations
Park Square Capital Partners

Latham, Danny
Partner, Unlisted Infrastructure Investments
First State Investments

Horvath, Paul
Chief Executive Officer
Orchard Global Asset Management

Katimansah, Rai
Director, Head of Southeast Asia Investments
Phoenix Property Investors

Beaton, Kirk
Partner
Lexington Partners

Shim, Jaewoo
Managing Director
Clearwater Capital Partners

Auerbach, Neil
CEO / Managing Partner
Hudson Clean Energy Partners

Rush, Rick
Senior Vice President Western US & Asia
Hodges Ward Elliott

Duff, Sean
Managing Director
Monroe Capital LLC

Seex, David
Managing Director, Head of Asia Pacific
Adveq Management

Kim, Jin
Managing Director
Talmage, LLC

Vargas David, Pedro
CEO/Managing Partner
Alpac Capital

Wang, Michael
Managing Partner & President
Abax Global Capital

Kimura, Yuji
Founder & CEO
Polaris Capital Group

Schonberger, Stuart
Managing Director
CDH Investments

Kim, Ryan
Chief Representative
Robeco

Delgado-Moreira, Juan
Managing Director, Head of International
Hamilton Lane

Pahari, Boe
Global Head of Managing Partner, Infrastructure Equity
AMP Capital

Li, Ellen
VP, Head of Institutional Sales, Asia
Janus Capital International Limited

Fang, Pamela
Director, Head of Investor Development Group Asia
Actis

Tang, Vivian
Director, Institutional Business, North Asia
First State Investments

Tan, Jason
Director
Orchard Global Asset Management

Lee, John Yong Suk
Vice President
Lexington Partners

An, Sungji Steve
Vice President
Hamilton Lane

Kräuchi, Stefan K.
Partner, CEO
ILS Advisers

Volpi, Lorenzo
Head of Business Development
Leadenhall Capital Partners LLP

Wee, Gary
Chief Investment Officer
Orchard Global Asset Management

Cordsen, Richard
Executive Vice President
Permal Group

Dr. Holste, Björn
Managing Director
Prime Capital AG

Harada, Hiroshi
Managing Director
Lighthouse Investment Partners LLC

Kim, Caroline
Senior Vice President
Paulson Asia Limited

Choi, Man Yeon
Managing Director
BlackRock

Tan, Juan
Investor Relations
Two Sigma Asia Pacific Limited

Hendry, Cyrus
Director
Aspect Capital Asia Limited

Hoshino, Yuko
Partner, Asia Business Development
Securis Investment Partners LLP

VIP Dinner *For CIOs and Sponsor representatives*

Sponsor representatives who are committed to attend VIP dinner

Visairas, Martin
Managing Director and Global Head of Capital Introductions
Citigroup Global Markets

Heyrman, Paul
Product Specialist
CQS

Snyder, Douglas
Managing Director
Starboard Value, L.P

Cha, Michelle
Vice President
SkyBridge Capital

Cho, Young Ro
Managing Director
Permal Group

Koch, Markus
Director
Prime Capital AG

Stanbridge, David
Vice President
Citigroup
Global Markets

Strohacker, Jon-Paul
UK Head of Marketing and Investor Relations
Arrowgrass

Park, Je Yeong
CEO, Vice Chairman
KTB Private Equity

Kang, Raymond
CEO/Managing Partner
Prodigy Capital Management

Lee, Jason (Cheol Hee)
Head of Korea/ Managing Partner
Prodigy Capital Management

Loh, Huimin
Senior Business Development Associate
Preqin

Corporate Profiles

Gold Sponsor

Actis invests exclusively in the emerging markets with a growing portfolio of investments in Asia, Africa and Latin America; it currently has US$7.6bn funds under management. Combining the expertise of over 100 investment professionals in ten countries, Actis identifies investment opportunities in three areas: private equity, energy and real estate. The firm which was founded in 2004, building on a sixty year heritage, is a signatory to the United Nations Principles for Responsible Investment (UNPRI) an investor initiative developed by the UNEP FI and the UN Global Compact. Actis's heritage enables the team to anticipate and respond to trends and events, drawing on an unrivalled depth of experience. Actis backs quality businesses, bringing financial and social benefits to investors, consumers and communities. It calls this the positive power of capital. In 2015 Actis was voted 'Private Equity Firm of the Year in Africa' by Private Equity International (PEI), 'African Infrastructure Fund Manager of the year' by Infrastructure Investor and Catalyst's 'Deal of the Year', awarded for the acquisition of Compuscan.

Park Square Capital, LLP was established in 2004 and is one of Europe's leading credit managers, managing and advising over $4.2 billion of capital. Park Square seeks to provide attractive risk-adjusted returns through a selective, value orientated approach to credit investing. The firm has the flexibility to invest across senior secured debt, subordinated debt, special situations and distressed credit across its different fund strategies. It counts amongst its investors some of the world's leading public and private pension funds, sovereign wealth funds, insurance companies and asset managers.

Silver Sponsor

First State Investments is the international operation of Colonial First State Global Asset Management, the consolidated asset management business of the Commonwealth Bank of Australia. We have offices in Sydney, Melbourne, Auckland, London, Edinburgh, Paris, Frankfurt, Hong Kong, Singapore, Jakarta, Tokyo, New York, Louisville and Dubai. First State Investments offers a range of product solutions to institutional and retail investors globally across a diverse range of asset classes, including Australian, worldwide, Asia Pacific and Global Emerging Markets equities, global resources, global property securities, global listed infrastructure securities, global fixed income and credit, emerging markets debt, short-term investments, unlisted infrastructure investments and multi-asset solutions. Our approach to investment is driven by a commitment to providing the best possible outcomes over the long term for our investors. To achieve this, we ensure our interests are aligned with our investors and uphold a culture of always acting in our clients' best interests.

Orchard Global Asset Management (S) Pte. Ltd. ("OGAM") is an alternative investment firm with offices in Asia, North America and Europe. The Firm's focus is on global investment opportunities in credit where the senior investment team members were original or prominent market participants. Current investment strategies include a combination of opportunistic fixed income arbitrage and structured finance and lending with an emphasis on capital preservation across market cycles. A key area of focus is the bank recapitalization and deleveraging space. OGAM also offers a direct lending platform and originates financing opportunities for pools of U.S. middle market loans. OGAM has approximately $3 billion in assets under management and a global investor base that includes sovereign wealth funds (including Asian), U.S. state and corporate pension funds, Canadian and European pension plans, U.S. endowments, insurance companies and family offices.

Bronze Sponsor

Founded in 2002 by Samuel Chu and Benjamin Lee, Phoenix Property Investors is an independently managed private equity real estate firm that focuses on fundamental value-oriented opportunities in first-tier Pan-Asian markets, with an emphasis on Greater China and Japan. Since its inception, Phoenix has raised approximately US$2.0 billion of equity for real estate investment and development opportunities in the residential, retail, office and commercial sectors throughout Asia.
Central to our success is the quality and experience of our team with broad expertise in acquisitions, divestments, property development and redevelopment, project management, asset management, property marketing, leasing, architectural design, surveying, land utilization, legal and finance. Today, our dedicated team of over 70 professionals manage assets on behalf of some of the world's most sophisticated institutional investors. Through our network of local and affiliated offices in Hong Kong, Taipei, Tokyo, Singapore and Shanghai, our total real estate assets managed and / or under management has surpassed US$4.9 billion.

Lexington Partners is a leading global alternative investment manager primarily involved in providing liquidity solutions to owners of private equity and other alternative investments and in making co-investments alongside leading private equity sponsors. Lexington Partners is the largest independent manager of secondary acquisition and co-investment funds with more than $33 billion in committed capital. Lexington has acquired over 2,400 secondary and co-investment interests through 550 transactions with a total value in excess of $35 billion, including $11 billion of syndications. Lexington also invests in private investment funds during their initial formation and has committed to more than 280 new funds in the U.S., Europe, Latin America, and the Asia-Pacific region. Lexington has offices strategically located in major centers for private equity and alternative investing – New York, Boston, Menlo Park, London, and Hong Kong. Lexington also has senior advisors located in Asia, Australia, and Latin America.

Corporate Profiles

Bronze Sponsor

CLEARWATER
CAPITAL PARTNERS

Clearwater Capital Partners, LLC invests in credit and special situations in Asia. The Firm's extensive knowledge across multiple sectors and industries in China, India, South Korea, Australia, Southeast Asia and Pan Asia has enabled it to invest and realize over US$4 billion of capital since its founding in 2001. Clearwater employs a three-pronged investment strategy across direct lending, stressed credit, and distressed and special situation opportunities, using rigorous research and on-the-ground due diligence with downside protection and focus on exits. Clearwater employs 50 professionals across six offices located throughout Asia.

HUDSON
CLEAN ENERGY

Hudson Clean Energy Partners is one of the largest private equity asset managers globally by assets under management in the clean energy industry, headquartered in Teaneck, New Jersey, U.S.A. Hudson was co-founded in 2007 by Neil Auerbach, a former partner at Goldman Sachs & Co., where he co-founded the U.S. alternative energy investment business and led several of Goldman's most successful investments in renewable energy.

Hudson makes investments in high growth clean energy companies to generate risk-mitigated returns for investors in two major areas: (i) infrastructure platforms which are primarily hard asset based portfolios or projects in either operating, under construction, or late-stage development stages that have retired most development risks with long-term power offtake agreements in investment grade countries, and (ii) value chain companies that have manufacturing or servicing business. These companies span across a variety of sub-sectors within clean energy including solar, wind, hydroelectric, waste-to-energy, water treatment, energy efficiency, and clean energy finance.

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A leading hotel real estate firm operating from an investment banking model, specializing in hotel M&A, public-to-private advisement, investment sales, equity and debt raises, recapitalizations, creative capital structuring and cross-border investments. We have completed over $42 billion in transactions, including deals approaching $2 billion in size. Twenty percent (20%) of our US volume has been completed in New York City. Of our $7 billon in transactions the past 15 months, 40% has been cross-border. Since 2000, we have completed more hotel related transactions than any US firm. Our transactions range from single asset, high-profile, iconic assets to select-service high-yielding portfolios. Our client base is in Korea, China, Singapore, the Middle East and the EU.

Monroe Capital
Innovative Capital Creating Value

Monroe Capital LLC is a leading provider of senior and junior debt and equity co-investments to middle-market companies in the U.S. and Canada. Investment types include unitranche financings, cash flow and enterprise value based loans, acquisition facilities, mezzanine debt, second lien or last-out loans and equity co-investments. Monroe Capital prides itself on its flexible investment approach and its ability to close and fund transactions quickly. Monroe is committed to being a value-added and user-friendly partner to owners, senior management and private equity sponsors. Monroe has been recognized by Global M&A Network as the 2013 and 2014 Small Mid Market Lender of the Year and by Private Debt Investor as the 2013 Unitranche Lender of the Year. To learn more about Monroe Capital LLC, visit **www.monroecap.com**

Session Sponsor

adveq

Founded in 1997, Adveq is a leading asset manager investing in private equity globally. It offers products and customized solutions with a focus on specialized market segments such as smaller buyout, turnaround, venture capital and growth. Adveq emphasizes transactional investments, including secondaries and co-investments, and has generated strong consistent returns throughout economic cycles. Adveq's client base comprises institutional investors such as pension funds, insurance companies, family offices and other financial institutions located in Europe, North America and the Asia-Pacific region. Many of Adveq's investors are repeat, long-term clients with whom the firm has developed a role as a trusted partner for private market investing. Adveq has a broad, experienced multinational team operating from offices in Zurich, Frankfurt, London, Jersey, New York,Beijing, Shanghai, and Hong Kong.

talmage

Talmage, LLC is an independent investment manager specializing in commercial real estate. Talmage provides customized solutions to meet individual investor needs through separate accounts, comingled funds, and hedge funds. We invest with many of the leading real estate private equity investors in the world and have an excellent track record of selecting their best assets/portfolio companies. Since 2003, we have made more than $10 billion of U.S. debt investments. We are a Registered Investment Advisor based in New York.

Corporate Profiles

Session Sponsor

Alpac Capital operates on the attractive yet relatively untapped opportunity for small to mid-sized Private Equity investments in the Latin America Pacific Alliance (with a focus on Colombia and Peru). In particular, the Firms pursues a unique strategy focused in three differentiating investment thesis: (1) Pacific Alliance regional integration (2) major strategic shifts importing new business models and (3) consolidation of ultra-fragmented markets, enabled by a unique transaction flexibility in the region which goes from minority to full buyout investments. The Firm is led by a group combining different executives, each bringing a specific and relevant expertise (with private equity, management consulting and investment experience from and outside the region), with a proven track record of value creation and extensive networks. There is a particular focus on four industry sectors: (1) Private provision of Public Services (such as Education and Health), (2) Logistics & Communications, (3) Servicing of extractive and construction activities, (4) Consumer products and services.

Founded in 2007, Abax Global Capital is a multi-strategy asset management company, with headquarters in Hong Kong and offices in China. Abax currently manages firm-wide assets of over US$900 mm in two primary strategies: Asian Structured Credit and Onshore Private Equity. Both strategies have outperformed the broader market and peer groups since inception.
Morgan Stanley Investment Management provided seed capital to Abax's structured credit Fund I in 2007 and currently holds a minority equity stake in the management company.
China Development Bank, the country's largest policy bank, is an invaluable partner through its joint venture asset management company with Abax as well as being a seed investor in Abax's onshore private equity fund.

Polaris, a top buyout firm in Japan, mainly focuses on investments in Japanese mid-cap companies with business succession needs and carve-outs from conglomerates, and has been achieving excellent track records with 21 investments and 3 fund-raisings of JPY120 billion (=US$1 billion) in total, during its 11 years since inception. We invest in companies focusing on (1) technology and manufacturing, (2) consumer goods, retail and wholesale businesses, (3) services logistics, media and entertainment companies, and assist in their overseas expansion efforts particularly within Asia. Fund I and Fund II were raised in 2004 (JPY 29.6bn) and 2006 (JPY 31.9bn) respectively, and Fund II, which is currently in its divestment period, has realized returns of 3.1x/32.4% IRR (gross) up to date. The most recent fund with holdings of JPY52.0bn, is a result of overwhelming commitment from both domestic and international prestigious institutional investors.

Established in 2002, CDH Investments is one of the largest alternative investment firms focused on China with close to US$15 billion in assets under management, as of December 31, 2014. From its roots in private equity, CDH has expanded to become a diversified alternative asset management platform, with over 100 investment professionals covering Private Equity, Venture Capital, Real Assets, Mezzanine & Credit, Public Equities and Wealth Management. CDH has invested in more than 150 companies and has helped some of China's leading businesses, such as WH Group, Belle International, Mengniu Dairy, Qihoo 360, Luye Pharma, to grow into world class companies.

Robeco, a mid-sized global asset manager, offers a mix of investment solutions within a broad range of strategies to institutional and private investors worldwide. As at 31 December 2014 the company has EUR 246 billion in assets under management, of which 48% are institutional.
Robeco's head office is located in Rotterdam, the Netherlands. The company has a strong presence in the US, Europe and Asia and a developing presence in key emerging markets such as India and Latin America.
We provide a full range of tailored products and services while focusing on six main strategic investment areas: quant, credits, sustainability, value, emerging markets and multi-asset investing. In addition to traditional products, Robeco also offers private equity solutions through our sustainability investing specialist RobecoSAM and Asia Climate Partners, a joint venture by the Asian Development Bank, ORIX Corporation and Robeco Institutional Asset Management B.V.

More information is available at www.robeco.com.

Hamilton Lane is an independent alternative investment management firm providing innovative private markets solutions to sophisticated investors around the world. The firm has been dedicated to private markets investing for more than two decades and currently has more than 225 employees operating in offices throughout the U.S., London, Hong Kong, Rio de Janeiro, Tel Aviv and Tokyo. With over $221 billion in total assets under management and supervision1, Hamilton Lane offers a full range of investment products and services that enable clients to participate in the private markets asset class on a global and customized basis. The firm has been named an Inc. 5000 Fastest-Growing Company and a "Best Places to Work in Money Management" by Pensions & Investments.

Corporate Profiles

Associate Sponsor

AMP CAPITAL

AMP Capital is a leading investment house managing over US$123 billion of assets as at 31 December 2014. Established in 1849, AMP Capital has grown on the heritage of providing investment solutions that delivers outstanding, consistent and sustainable outcomes to our clients. In addition to fixed income, equities and multi-asset solutions, AMP Capital has specialist expertise in real estate and infrastructure. The experience and leadership across asset classes not only provides insights into ever-changing markets, but also support the firm's continuous growth around the world.
Increasingly, delivering outstanding investment outcomes requires real depth of in-house investment expertise, a business philosophy open to partnering and specialist capabilities designed to integrate and maximise the two. AMP Capital has built and fostered the culture of a unified investment house where specialist teams collaborate and share their knowledge on investment ideas and translating them into fruitful solutions for clients.

Janus Capital International Limited

Janus Capital Group Inc. is a global investment firm dedicated to delivering better outcomes for clients through differentiated investment solutions. It currently has a number of distinct investment groups, including equity and fixed income teams within Janus Capital Management LLC, as well as subsidiaries INTECH Investment Management LLC and Perkins Investment Management LLC. Each brings a distinct perspective, style-specific expertise and a disciplined approach to risk. The firm's strategy for growth and development is based on continuing to expand a range of distinctive solutions across multiple asset classes and styles including equities, fixed & other income, alternatives, asset allocation and managed volatility.

At the end of December 2014, JCG managed approximately US$183.1 billion in assets for shareholders, clients and institutions around the globe. Based in Denver, JCG also has offices in London, Milan, Munich, Singapore, Hong Kong, Tokyo, Melbourne, Paris, The Hague, Zurich, Frankfurt, Dubai and Taipei.

Media Partner

MANDATEWIRE
Institutional Business Intelligence

Part of the Financial Times Group, MandateWire Asia provides global money managers with rapid, reliable and high-value business intelligence on Asian institutional asset flows – helping them win the race for mandates. Although more recently established than its much larger sister operations in Europe and North America, the Asian title is fast becoming must-read material among asset managers. While MandateWire fully covers the public domain, its value lies in the information it sources from private funds – information that's extremely hard to find elsewhere. To find out more, visit www.mandatewire.com/trial

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Mergermarket provides forward-looking M&A origination intelligence and deal flow opportunities integrated with a comprehensive deals database which allows our clients to generate revenue-enhancing ideas for their clients. Our independent M&A intelligence tool is used by the world's foremost financial institutions to originate deals. It provides proprietary intelligence on potential deal flow, potential mandates and valuations via the world's largest group of M&A journalists and analysts who have direct access to the most senior decision-makers and corporates.
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TOWERS WATSON

Towers Watson is a leading global professional services company that helps organizations improve performance through effective people, risk and financial management. With more than 14,000 associates around the world, we offer consulting, technology and solutions in the areas of benefits, talent management, rewards, and risk and capital management.
Our focus is on giving you the clarity to make the right decisions and take the right actions. And our approach is grounded in perspective — the kind that comes from our deep experience working on a wide range of issues.
But more important, our perspective begins at eye level — with a clear understanding of your organization, the way you work, your goals and your challenges.
By connecting the big picture and your picture, we help you achieve real-world results.

preqin
alternative assets intelligence data

Preqin is the leading source of information for the alternative assets industry, providing data and analysis via online databases, publications and complimentary research reports. Preqin is an independent business with over 200 staff based in New York, London, Singapore and San Francisco serving over 12,500 customers in 94 countries.

Preqin has the most comprehensive and extensive information available on the private equity, hedge fund, real estate, infrastructure and private debt industries, encompassing funds and fundraising, performance, fund managers, institutional investors, deals and fund terms. Leading alternative assets professionals from around the world rely on Preqin's services daily, and its data and statistics are regularly quoted by the financial press. Preqin is an independent business owned by its directors and employees.

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Corporate Profiles

Education Partner

The Chartered Alternative Investment Analyst (CAIA) Association, a non-profit organization founded in 2002, is the world leader in alternative investment education. The CAIA Association is best known for the CAIA Charter. Earning the CAIA Charter is the gateway to becoming a member of the CAIA Association, a network of 7,000 AI leaders located in 80+ countries. CAIA also offers the Fundamentals of Alternative Investments Certificate Program®, an online course that provides an introduction to alternative investing. CAIA is considered a leading authority on industry trends and developments worldwide.

Official Sponsor

The National Pension Service(NPS) was established in 1987 by the National Pension Act to provide pension benefits for the insured during old-age, in disability, or following the death of the insured. Its ultimate aim is to contribute to the stabilization of livelihood and to promote the welfare of the nation through a variety of welfare services. As of December 2013, the number of insured persons and beneficiaries exceeded 20.7 million and 3.4 million, respectively. NPS is responsible for the management of pension assets as well as the enforcement of the pension scheme. NPS Fund comprises contributions from insured citizens and accumulated investment returns. To better manage the Fund in a systematic and professional manner, NPS fund management center was established within NPS in 1999. Since its inception in 1988, the Fund has grown to KW 426 trillion in reserves, or around US$408 billion equivalent, as of December 2013.

Official Sponsor

Korea Investment Corporation (KIC) was established in July 2005 under the KIC Act. It was launched to preserve and enhance the long-term purchasing power of Korea's sovereign wealth through efficient management of public funds in the international financial markets. KIC strives to maximize risk adjusted investment returns for the benefits of present and future generations in line with our polices of long-term investment and diversification.

KOTRA
KOTRA (Korea Trade-Investment Promotion Agency) was established in 1962 as a national trade promotion organization, focused on creating new export markets and encouraging trade and investment from overseas. With the vision to be a "global business platform," KOTRA continues to strengthen the global capabilities of small- and medium-sized enterprises (SMEs),attract foreign firms and investors, and build partnerships of sustainable growth with emerging countries. Today, KOTRA has an extensive global network of 120 Korea Business Centers in 82 countries.

Invest KOREA
Invest KOREA, the national investment promotion agency of South Korea and a member of the World Association of Investment Promotion Agencies (WAIPA), was established within KOTRA to support the entry and integration of foreign businesses in Korea. Invest KOREA enables foreign corporations to maximize the benefits of Korea's investment environment by providing information and consultations regarding investment procedures, laws, taxes, and accounting, as well as assistance extending to comprehensive post-establishment services. Invest KOREA also carries out various activities to attract foreign investment, including finding potential investors, supporting investment projects, and building cooperation with related agencies.

Organizer

The Korea Economic Daily (KED) was founded in 1964 as the Daily Economic Newspaper. As its 40-year history manifests, KED has grown together with the Korean economy to become a leading source for domestic and global businesses. To keep abreast with world trends toward digitalization and globalization, KED has been devoting efforts to provide profound and diverse information to readers, and has assumed responsibility as a comprehensive media center aiming at opening a gate to a more affluent future for the Korean people.

Speaker / VIP Dinner Delegate Biography

Speaker & VIP Dinner

Caesar, Torbjorn Partner, Head of Energy Actis

Torbjorn joined Actis / Globeleq Limited in 2002 and is the Co-Head of Actis's energy business. Torbjorn has 20 years of experience in the energy sector, most of it in emerging markets. At Globeleq Limited, he was directly involved in its initial acquisitions in Africa and Asia, overseeing all commercial, operational and business development activities in Africa, before being appointed as Globeleq Limited's CEO in 2006. Before joining Globeleq Limited, Torbjorn spent three years as an entrepreneur and chief executive of a leading niche technology company. Between 1987 and 1999, he held positions at ABB in power plant service, sales, development and finance. He holds a MSc in mechanical engineering from Chalmers University of Technology in Sweden and an MBA from IMD in Switzerland.

VIP Dinner

Fang, Pamela Director, Head of Investor Development Group Asia Actis

Pamela joined Actis in 2014 and leads fundraising and investor relations efforts in Asia. Prior to joining Actis, Pamela was Head of Business Development / Fundraising for CDIB International and worked at GE Capital as the senior investment lead focused on direct private equity investments. In addition to over 10 years of PE experience, Pamela held various senior roles doing business development, mergers & acquisitions, debt structuring and sales working at Morgan Stanley and Barclays Capital.

Speaker & VIP Dinner

Doumar, Robin Managing Partner Park Square Capital Partners

Robin Doumar has over 26 years of credit investing experience. Prior to founding Park Square in 2004, Robin spent 15 years at Goldman Sachs in New York and London, where he was Head of Workouts and Restructurings, Head of European Leveraged Finance and Head of European Mezzanine in the Principal Investment Area. During his time at Goldman Sachs, Robin worked closely with, recruited, trained and mentored many professionals who are now senior figures within the private equity and leveraged finance groups at leading financial institutions.

VIP Dinner

Dennison, Piers Head of Investor Relations Park Square Capital Partners

Prior to joining Park Square, Piers was Head of European Business Development for Providence Equity Partners, and Head of Investor Relations for Candover Partners Limited. Earlier in his career, Piers worked at the Boston Consulting Group, before which he was at S.G. Warburg. Piers received his BA and MA from St. John's College, Cambridge and his MBA with Distinction from INSEAD.

Speaker & VIP Dinner

Latham, Danny Partner, Unlisted Infrastructure Investments First State Investments

Danny joined the Unlisted Infrastructure Investments team at First State Investments in November 2007. He has responsibility for infrastructure investment funds and mandates globally, client relationship management and the origination and securing of new investment opportunities. He is also a member of the Infrastructure Executive Committee and the Investment Committee for EDIF, GDIF and WIIF. Danny has over 20 years of infrastructure investment experience. Throughout his career, he has held over 10 directorships with companies in the transport and utility sectors. He has also been Fund Manager for a number of infrastructure funds and client mandates over the last 10 years. Prior to joining, Danny was director of RREEF Infrastructure based in London, responsible for portfolio management, asset acquisition and asset management and Senior Partner and foundation member of AMP's infrastructure team. Danny has a Masters of Applied Finance and a Bachelor of Economics from Macquarie University, Sydney.

Speaker / VIP Dinner Delegate Biography

VIP Dinner

Tang, Vivian Director, Institutional Business, North Asia First State Investments

Vivian Tang is Director, Institutional Business, North Asia for First State Investments. Vivian has over 14 years of experience in asset management business. She is responsible for developing and deepening relationships with institutional investors and asset consultants in the region, having joined the firm in 2013. Vivian previously was the Director, Distribution, for Credit Suisse Asset Management, where she was responsible for the strategic planning, distribution activity and client relationships with institutional investors, private banks and third party distributors in Greater China. Prior to Credit Suisse, Vivian was the Senior Investment Specialist at INVESCO, and also held a few positions at HSBC Asset Management before. Vivian holds a Bachelor of Finance degree (First Class Honour) from the University of Hong Kong and is a CFA charter holder.

Speaker & VIP Dinner

Horvath, Paul Chief Executive Officer Orchard Global Asset Management

Mr. Horvath is Group Chief Executive Officer and Co-founder of Orchard Global Capital Group. Prior to co-founding the firm, Mr. Horvath was Global Head of Synthetic Credit Origination, Structuring and Distribution at Merrill Lynch from 2005 to 2008. From 1999 to 2005, Mr. Horvath was Global Co-Head of Structured Credit Distribution at JPMorgan, where he helped to grow the nascent credit derivatives market. Mr. Horvath began his career at the Federal Reserve Bank of New York, where he monitored the MBS market, and the bank and thrift sector. He received his BS in Economics and International Relations from Georgetown University and earned his MBA from Harvard Business School.

VIP Dinner

Tan, Jason Director Orchard Global Asset Management

Mr. Tan is a Director at OGAM. He is responsible for structuring, deal execution, client management and business development in Asia. Previously, Mr. Tan was at Morgan Stanley in Hong Kong where he led the fund solutions business in Asia within the securities division. He established and developed the fund-linked business through originating, structuring and marketing efforts throughout the region. Prior to this, Mr. Tan was instrumental in forming the structured funds business at HSBC Global Markets in London and expanding the business to Asia. Mr. Tan began his career at Allen & Overy LLP in London, specializing in the areas of structured finance and derivatives law. He received his MA (Hons) in Jurisprudence from Trinity College, Oxford University. Mr. Tan is a qualified Solicitor of England and Wales and an Advocate and Solicitor of the Supreme Court of Singapore.

Speaker & VIP Dinner

Katimansah, Rai Director, Head of Southeast Asia Investments Phoenix Property Investors

Mr. Katimansah has over 18 years of experience in real estate private equity and mezzanine lending and has completed transactions in major cities in Asia, the US, and the UK. Mr. Katimansah joined Phoenix from Titan Capital Asia, where he was the CEO for their REIT. Before that, he was a Managing Director at Parallax Capital Management and a Managing Director & Asia Co-Head of Standard Chartered's Principal Finance Real Estate group. Mr. Katimansah also worked at Wachovia as a Managing Director and the Head of the Southeast Asia real estate principal investments team; Mapletree Investments as Head of Financial Products, where he established real estate funds for Asia-wide mezzanine & Malaysia-focused opportunities, Lehman Brothers' Global Real Estate Group, and Capital Trust in New York City. Mr. Katimansah received his Master of City Planning from the University of Pennsylvania and BS in Architecture & Urban Planning from Cornell University.

Speaker & VIP Dinner

Beaton, Kirk Partner Lexington Partners

Mr. Beaton is a Partner of Lexington Partners and manager of Lexington's Hong Kong office. Mr. Beaton is engaged in the sourcing and evaluation of secondary purchases of Asian buyout, mezzanine, alternative and venture capital interests, and sourcing Asian co-investment opportunities for funds managed by Lexington. Prior to moving to Hong Kong in 2011 to open the Lexington office, Mr. Beaton spent eight years as an investment professional in London with Lexington. Mr. Beaton was previously an analyst in investment banking at Morgan Stanley.

Mr. Beaton graduated from the University of Strathclyde in Glasgow with an LLB (Honors) and Universität Hamburg and Universidad Complutense de Madrid with a European masters in economics and law.

Speaker / VIP Dinner Delegate Biography

VIP Dinner

Lee, John Yong Suk Vice President Lexington Partners

Mr. Lee is a Vice President of Lexington Partners based in the Hong Kong office. Mr. Lee is primarily engaged in the evaluation of secondary purchases of non-U.S. buyout, mezzanine and venture capital interests, and the origination of non-U.S. equity co-investments. Prior to joining Lexington in 2014, Mr. Lee was a vice president in investment banking at Morgan Stanley, where he executed a number of transactions for numerous corporate and financial sponsor clients during his eight-year career with the Asia Pacific Mergers & Acquisitions team.

Mr. Lee graduated from Princeton University with an A.B. in Economics.

Speaker & VIP Dinner

Shim, Jaewoo Managing Director Clearwater Capital Partners

Jaewoo Shim is a Managing Director of Clearwater and is a member of the Firm's Investment and Management Committees. Since establishing the Korea office in 2002, he has played a key role in building Clearwater's Korea presence including investments of more than $500 million across 40 transactions in the region. Mr. Shim is currently based in Hong Kong and leads Clearwater's activities in Korea and Australia. Prior to joining Clearwater, Mr. Shim was with LG Insurance as an investment analyst.
Mr. Shim graduated from Yonsei University and holds an M.B.A from NYU's Stern School of Business.

Speaker & VIP Dinner

Auerbach, Neil CEO/Managing Partner Hudson Clean Energy Partners

Neil Auerbach is founder and Managing Partner of Hudson. Formerly, he was a Partner at Goldman Sachs & Co., where he co-founded the U.S. alternative energy investment business within the Special Situations Group. Prior to that, he worked in the firm's Debt Capital Markets and Credit Derivatives units.
From 1997-1999, he was Managing Director and Head of Structured Capital Markets at Barclays Capital. Mr. Auerbach was at Morgan Stanley from 1995-1997 as Principal (Co-Head) of a JV between the firm's Derivatives & Debt Capital Markets groups. Succeeding his tenure as tax attorney with McDermott, Will & Emery, Shearman & Sterling and Cahill Gordon & Reindel, Mr. Auerbach served as Branch Chief, Assistant to the Associate Chief Counsel of the Internal Revenue Service (1992-1994).
Mr. Auerbach has an LLM from New York University School of Law, a JD from Boston University School of Law, and a BS from the State University of New York at Albany.

Speaker & VIP Dinner

Rush, Rick Senior Vice President Western US & Asia Hodges Ward Elliott

Rick Rush joined Hodges Ward Elliott in 2014 as Senior Vice President Western US & Asia, having worked on the principal side of hotel investments since 2003. Rick has been directly associated with over $2 billion of hotel acquisitions and business transactions that have resulted in over $60 million in management and GP income. He started his career in hotel operations and has been associated with the direct management of nearly 100 hotels. Rick spends a significant amount of his time advising Asian clients seeking and involved in, cross-border investments in US hotels, and has developed relationships throughout Korea, China, Hong Kong and Singapore. A large number of these groups are publicly listed on Asian exchanges. Rick is particularly familiar with the New York, Washington, DC, Miami, Los Angeles and San Francisco markets.

Speaker & VIP Dinner

Duff, Sean Managing Director Monroe Capital LLC

Mr. Duff is the Managing Director of Institutional Relationships. He is responsible for all aspects of sales and marketing for Monroe Capital. Mr. Duff has over 14 years of experience in the alternative investment business including capital raising, investing in hedge funds, prime brokerage and investment talent sourcing. Prior to Monroe, Mr. Duff was a Director at Deutsche Bank within their Global Prime Finance group responsible for covering institutional investors in the Midwest and West coast as well as pensions and consultants in the US and Canada. Mr. Duff also served as Director of Marketing at Onex Credit Partners, has spent time at hedge funds Trout Trading Management and SAC, and at investment banking firms Morgan Stanley and Merrill Lynch. Mr. Duff earned his BBA with a concentration in Finance from The College of William and Mary.

Speaker / VIP Dinner Delegate Biography

Speaker & VIP Dinner

Seex, David Managing Director, Head of Asia Pacific Adveq Management

David Seex is Head of Asia Pacific at Adveq. In this role he oversees the firm's business in the region with particular focus on business development. He is a director and responsible officer of Adveq Management (Hong Kong) Limited and a member of Adveq's Management Committee. Before joining Adveq David was CEO of RAB Capital in Asia. Prior to that he was Head of Citigroup Alternative Investments Asia and was a member of the founding management team serving on both the division's management and operating committees. His main responsibility was leading the build-up of the firm's investor franchise in the region. Over 15 years with Citigroup, David also served as a transactor in leveraged finance in London and New York and as Head of Restructuring Advisory in Asia. David also spent three years with United Distillers PLC as Head of Corporate Finance and as Commercial Development Director in Asia. David started his career in advertising, working for Saatchi and Saatchi in London. David has lived in Hong Kong for 19 years.

Speaker & VIP Dinner

Kim, Jin Managing Director Talmage, LLC

Mr. Kim is a Managing Director of Talmage and has over 15 years of experience in investing commercial real estate debt. Prior to joining Talmage, Mr. Kim was employed at Goldman Sachs where he was the global head of the Warehouse Lending Group and prior to that a Vice President in the Special Assets Group. He holds a JD from Yale Law School and a BS from UCLA.

Speaker & VIP Dinner

Vargas David, Pedro CEO/Managing Partner Alpac Capital

Pedro Vargas David is the CEO and founder of Alpac Capital. He has established deep roots in Colombia through his role as leader of two of the largest non-energy investments in Colombia in recent years, with more than 3.5 Bn USD of expected investment in the retail and industrial sectors. Throughout his career in the region Mr. Vargas David developed privileged access to decision makers in those countries due to the size and impact of previous investments as well as personal and business network. Previously, Mr. Vargas David was a McKinsey consultant in different offices with experience across several sectors (Banking, Insurance, Industrial and Public Sector). He also has an MBA from INSEAD and Executive Training from Harvard Business School and London School of Economics.

Speaker & VIP Dinner

Wang, Michael Managing Partner & President Abax Global Capital

Mr. Wang is responsible for the overall business management and investment activities at Abax and also focuses on the management of portfolio companies. He has over 17 years of professional advisory experience in China. Prior to joining Abax, Mr. Wang was a senior partner in McKinsey & Company and head of its Shanghai office and also was a member of McKinsey's global committee for electing partners. Michael is a known expert for performance turnaround at Chinese companies; he has assisted numerous Chinese companies in improving their performance via growth strategies, operational enhancement and organizational restructuring. Michael holds an MBA from the Wharton School of Business at the University of Pennsylvania and a BA from Southwestern University.

Speaker & VIP Dinner

Kimura, Yuji Founder & CEO Polaris Capital Group

Yuji Kimura founded Polaris in 2004 and has been helming the company as its CEO ever since. Polaris, a top buyout firm in Japan, mainly focuses on investments in Japanese mid-cap companies with business succession needs, and carve-outs from conglomerates, and has been achieving excellent track records during its 11 years since inception. Prior to founding Polaris, Mr Kimura was the General Manager of the Private Equity Department of Mizuho Securities, where he managed and successfully generated high performance on a number of private equity investments. Prior to joining Mizuho Securities, he worked for 16 years in the corporate banking and investment banking divisions at The Industrial Bank of Japan, Ltd. (IBJ). He received a BA in International Relations from the University of Tokyo, and an MBA from the Wharton School of the University of Pennsylvania.

Speaker / VIP Dinner Delegate Biography

Speaker & VIP Dinner

Schonberger, Stuart Managing Director CDH Investments

Schonberger is one of the founding partners of CDH China Management Company Limited ("CDH Investments") and is the head of the firm's investor relations activities. He is the principal liaison between the investment team and the firm's over 100 global institutional investors and regularly participates in investment team meetings. Prior to the formation of CDH Investments, Schonberger was a Vice President in China International Capital Corporation's private equity group. From 1987 to 1994, Schonberger worked at The First National Bank of Chicago in New York providing corporate finance services to corporate clients. After leaving First Chicago, he returned to China to pursue entrepreneurial ventures from 1994 to 1998. Schonberger received his MBA from New York University's Graduate School of Business and B.A. from Wesleyan University.

Speaker

Prakash, Anand Managing Director, Asia Climate Partners Robeco

Mr. Prakash is a Managing Director and member of the Investment Committee at Asia Climate Partners ("ACP"). ACP is a new private equity platform launched by the Asian Development Bank, ORIX Corporation and Robeco Institutional Asset Management B.V. to target mid-market, growth oriented private equity opportunities in the clean energy, resource efficiency and environmental industry sectors in Asia.
Prior to ACP, Mr. Prakash was a Partner and Managing Director of FE Clean Energy Group ("FE"). He helped establish FE as one of the premier clean energy private equity investors in Asia . Mr. Prakash led FE's efforts to invest in companies valued at over $1.2 billion, covering diverse investments ranging from hydro power, wind power, solar power, biomass power, biofuels, waste-to-energy and energy efficiency.
Mr. Prakash has a Bachelor's degree in Mathematics from St. Stephen's College in India, an Economics Tripos degree from St. John's College, Cambridge University and a Master's in Public Administration from Cornell University.

VIP Dinner

Kim, Ryan Chief Representative Robeco

Ryan Changwon Kim is Chief Representative of Robeco Korea.
Ryan has 15 years of experience in finance and IT industry. Before joining Robeco, he was a Mercer's Investments business leader in Korea and was involved in advising on the full range of investment issues. He was a member of sovereign funds client unit and also served on Asia Pacific Ratings Review Committee.
Prior to Mercer, he worked at Korea Investment Corporation for four years, of which he spent two years as an investment strategist where he worked on strategic and tactical asset allocation, and the reminder in a fund management team, where his major responsibility was managing 10 billion USD equity and fixed income fund of funds portfolio. Previously, he worked at Daewoo Securities as an equity analyst.
Ryan holds a bachelor's degree in Business Administration from Seoul National University. Ryan also holds various professional designations, such as Chartered Financial Analyst and Financial Risk Manager.

Speaker & VIP Dinner

Delgado-Moreira, Juan Managing Director, Head of International Hamilton Lane

Juan is a Managing Director and Head of International at Hamilton Lane, based in the firm's Hong Kong office, where he oversees the firm's Asian and European investment activities and client relationships.
Prior to joining Hamilton Lane in 2005, Juan was an Investment Manager at Baring Private Equity Partners Ltd. in London, where he focused on mid-market private equity in Europe. Previously, Juan held senior research positions at UK institutions such as the University of Essex and was a lecturer and Fulbright Scholar at Stanford University. Juan began his career as an analyst in Madrid at the SEPI (formerly known as Instituto Nacional de Industria).
Juan received a Ph.D. in Research Methods/statistics and a B.A. in Political Science and Sociology from the Universidad Complutense de Madrid, Spain. He is a Chartered Financial Analyst, a member of the CFA Institute and the Securities Institute.

VIP Dinner

An, Sungji Steve Vice President Hamilton Lane

Sungji (Steve) is a Vice President in Hamilton Lane's Business Development Group, based in the firm's Hong Kong office, where he is primarily responsible for business development and client servicing for Korea-based clients. Prior to joining Hamilton Lane in 2014, Sungji worked for Neuberger Berman and Mercer Investment Consulting in Seoul. Sungji received a B.A. from Yonsei University in Korea, and he is a native Korean speaker.

Speaker / VIP Dinner Delegate Biography

VIP Dinner

Pahari, Boe Global Head of Managing Partner, Infrastructure Equity AMP Capital

Boe Pahari joined AMP Capital in March 2010 as Head of Infrastructure, Asia and Australia, before transferring to become Head of Infrastructure, Europe & the Americas, and then Global Head and Managing Partner, Infrastructure Equity in December 2014. He is responsible for our Australian and Indian infrastructure equity businesses in addition to the European and American businesses. Mr Pahari has over 20 years' experience in the industry, and has lead Principal, Advisory and Leading teams across Asia, North America and Europe. Mr Pahari is admitted as a Solicitor in Sydney, holds a Bachelor of Commerce and a Bachelor of Laws from the University of New South Wales and Master of Laws from the University of Sydney, Australia.

VIP Dinner

Li, Ellen VP, Head of Institutional Sales, Asia Janus Capital International Limited

Ellen Li joined Janus Capital in 2008 and is Head of Institutional Sales, Asia. In this role Ms. Li is responsible for spearheading Janus' institutional business (including Janus, INTECH and Perkins) across the Asia ex-Japan region.
Prior to joining Janus, Ms. Li worked at AXA Rosenberg Investment Management in Singapore and Hong Kong, then Franklin Templeton in Hong Kong. She was the Sales Director at both investment management companies and she played a prominent role in building each firm's institutional business in Asia.
Before that, Ms. Li spent three years at the Monetary Authority of Singapore where she served as Assistant Director in the Securities and Futures Supervision Department. Her responsibilities included reviewing and inspecting fund management companies and securities intermediaries in complying with regulatory requirements.
Ms. Li obtained a B.Sc. in Business Computing and Information Technology from the University of Wales, UK and a M.Sc. (Econ) in International Economics, Banking & Finance from Cardiff Business School of the University of Wales, UK. She has over 16 years of financial industry experience

VIP Dinner

Choi, Man Yeon Managing Director BlackRock

Man Yeon (MY) Choi, Managing Director, is the Country Head of BlackRock Korea. Mr. Choi is responsible for overseeing and leading BlackRock Korea's business and driving its local market strategy across all client groups.
Before joining BlackRock in 2014, he was the Head of Distribution at Schroders. At Schroders he was in charge of the entire distribution department including retail sales, institutional sales, product and marketing strategy. Prior to Schroders, he spent more than 15 years with Korea Investment Trust Company where he assumed a number of different roles including global investment, portfolio management, research and sales in Korea and in the US.
Mr. Choi earned an MBA degree from Ajou University and a BA degree in Business from Chung-Ang University in Korea.

Speaker

Flanders, Ryan Head of Private Debt Products Preqin

Ryan is the Head of Private Debt Products at Preqin and is tasked with creating and maintaining the commercial and data related efforts within the alternative lending space. This currently includes, direct lending, mezzanine, distressed debt, venture debt and special situations. Preqin is the alternative assets industry's leading source of data and intelligence. He has been with Preqin for nearly 4 years and is a Chartered Alternative Investment Analyst (CAIA).

VIP Dinner

Loh, Huimin Senior Business Development Associate Preqin

Huimin Loh is a Senior Business Development Associate at Preqin, based in Singapore. Preqin provides extensive research and data on the entire global alternative assets industry, covering private equity, real estate, infrastructure, hedge funds and private debt. Preqin is an independent business with over 200 staff serving more than 12,500 customers worldwide.

Speaker / VIP Dinner Delegate Biography

Speaker & VIP Dinner — Chang, Joseph Principal Mercer Investments

Joseph is a Principal of the Global Private Markets team and is based in Hong Kong focusing on Asian investment opportunities. He joined a firm acquired by Mercer in 2009 and has more than 10 years of private markets investment experience, both in direct and fund investments.

Joseph started his career in corporate finance with UBS Investment Bank in New York and Citigroup Global Markets in Hong Kong. As an investment manager of Sumitomo Corporation and EQT Partners, he was involved in numerous direct investments across the venture capital and buyout space in Asia.
Joseph received his bachelor's degree in business administration from the University of Michigan, USA

VIP Dinner — Oh, Elizabeth Principal Mercer Investments

Elizabeth Oh is a Principal within Mercer's Investments business. She is responsible for heading sales and relationship management with Korean institutional clients and leveraging the company's global investment services product offering on their behalf.
Elizabeth brings to Mercer more than 20 years of experience in asset management services sales and institutional investor relationship management, serving institutions in Korea and Japan.
Prior to joining Mercer, she was at Citibank Investor Services in Hong Kong for 6 years as Director, Regional Client Sales Manager with responsibility for developing the firms business in Korea and Japan.
She also has extensive experience in the investment field and has worked for several corporations such as Mizuho Corporate Bank and Daiwa Securities.

Speaker & VIP Dinner — Park, Taejin Partner Samil PricewaterhouseCoopers

Taejin Park is a partner in the Financial Services Tax Group of PricewaterhouseCoopers Korea, and has over 14 years of experience advising international clients related to transaction advisory services and tax structuring.
He has extensive knowledge and experience in cross-border deals and structuring private equity, real estate and infrastructure transactions in close collaboration with PwC in other countries. He advises his clients in designing, establishing and implementing their inbound investments and provides tax services.
In addition, he specializes in tax planning strategies for both inbound and outbound investments in Korea, and focuses on minimizing the tax costs by establishing tax-efficient structures. Taejin currently advises alternative investment funds which include private equity funds, hedge funds, sovereign wealth funds, real estate funds, institutional investors, public pension funds and other international investors.

Panelist& VIP Dinner — Koizumi, Takako Senior Investment Manager Resona Bank

Takako Koizumi joined Resona Bank in 2009, where she acts as a gatekeeper for Japanese pension funds. She oversees alternative investments such as real estate and private equity. In particular, since 2013, she has been focusing on infrastructure fund investments where she conducts duediligence of managers and monitors funds. After graduating university, she started her career with Citibank in banking and M&A industry, after which she shifted directions to the real estate industry at CBRE, GE Capital, and Citibank. In regards to real estate, she has been involved in a wide variety of business such as advisory, acquisitions, securitization, and lending service. She received a B.A. in Economics from Aoyama Gakuin University, and is a Certified Real Estate Appraiser.

Panelist& VIP Dinner — Kuroda, Yasunori General Manager Sompo Japan NipponKoa Insurance

Yasunori Kuroda is a general manager of both the Investment Management Department in Sompo Holding(over \10 trillion assets) and the Investment Planning Department in Sompo Japan Nipponkoa Insurance(over \7 trillion assets). He is in charge of asset allocation including alternative investments.
Its subordinate insurance company is one of the nation's largest insurance companies and one of the most aggressive investors among Japanese insurance companies. So it benefits from the weakening Japanese yen caused by Abenomics because its proportion of foreign assets within investment assets is the largest among Japanese property and casualty insurance companies.
Mr. Kuroda has 28 years of professional experience since he entered it after receiving his undergraduate degree from the Kobe University in Economics. He had been a fund manager in its subordinate asset management company for over 8 years and in charge of asset allocation and global bonds. He is a certified member of CFA.

Speaker / VIP Dinner Delegate Biography

Panelist& VIP Dinner

Ito, Takeshi Senior Portfolio Manager AISIN Employees' Pension Fund

Takeshi Ito is the Senior Portfolio Manager of Aisin Pension Employees' Fund. Ito has been supervising the investment and management of the pension's funds since 1998 when he joined Aisin Seiki Co., Ltd.

Ito started his career at Nomura Investment Management Co., Ltd (current Nomura Asset Management Co., Ltd) in 1991 as an economist who oversees macro-economic research mainly covering US and Europe. He also oversaw interest, currency exchange and asset allocation. From 1997, he reported directly to the CIO and was responsible for bond and stock markets, asset allocation and risk management.

Ito holds a B.A. in Political Science and Economics from Waseda University and is also a CMA, CIIA and CFA.

Panelist& VIP Dinner

Mokkhavesa, Sutee Executive Vice President Muang Thai Life Assurance PCL

Sutee Mokkhavesa is an Executive Vice President at Muang Thai Life Assurance - one of the leading life insurers in Thailand. He oversees Risk Management Department, Strategic Planning Department, and Competitive Intelligence Department. He is a consultant at various financial institutions such as the Government Housing Bank where he oversees the management of market and liquidity risk.
He has worked closely with the financial regulators in Thailand including the Bank of Thailand, The Securities and Exchange Commission and The Office of Insurance Commission. He assisted the OIC in implementing Thailand's first Risk Based Capital regime. Currently, he is involving in establishing the forthcoming Stress Testing Framework and developing the Risk Based Capital Phase II.
Sutee holds an MSci. Applied Mathematics and PhD. Mathematical Finance from Imperial College London. His current research interests include Quantitative Trading Strategies, Optimal Portfolio Allocation, Asset-Liability Management and Behavioural Finance. Currently, he teaches financial derivatives and risk management at Thammasat University, Thailand.

Moderator & VIP Dinner

Bok, Jayne Head of Sovereign Advisory, Asia Towers Watson

Jayne Bok, CFA joined Towers Watson in 2000 and is currently Head of Sovereign Advisory in Asia, based in Hong Kong.
She started her career at Towers Watson Korea with the Talent & Rewards Segment, where her clients were primarily from the financial sector. Jayne transferred to the Investment Practice in Hong Kong during 2004, returning to Korea in 2005 to set up a local investment team, which she has successfully built into the leading investment consultancy in Korea. She also serves as a core member of the regional team that covers influential funds in Asia, advising sovereign entities on their investment arrangements with a focus on strategy and alternative investments, returning to Hong Kong in 2013 to further expand this business. She also continues to remain actively involved in servicing Korean clients, working closely with her team on the ground.
Prior to her tenure at Towers Watson, Jayne worked with GE Capital's Business Development Team in Seoul.
Jayne holds a BA in Business Administration from Yonsei University.

Moderator & VIP Dinner

Shin, Andrew Director Towers Watson

Andrew joined Towers Watson in 2012 and is currently Director of Investment Services in Korea.
Andrew commenced his investment career in Canada progressing through a number of roles including product development, research analyst and investment management. He returned to Korea in 2007 to take up a Global Portfolio Manager role at the Asset Management Division of Dongbu Insurance. Prior to joining Towers Watson in 2012, was also a Senior Manager at the Structured Finance Team within the Investment Banking Group at Hanwha Investment Securities.
Andrew holds a BA in Economics from Simon Fraser University in Canada and also holds various professional designations including the CFA Charter, FRM, CAIA and CMA designations.
Andrew is currently a member of Korea CFA Society, Vancouver CFA Society, Korea CAIA Society, and is a Certified Management Accountant (Canada).

Moderator & VIP Dinner

Nakamura, Emilie Senior Reporter MandateWire Financial Times

Emilie Nakamura is the Financial Times (MandateWire Asia)'s senior reporter. Her roles include covering the institutional investment activities across the Asia Pacific region and analysing investment opportunities across the spectrum of private equity and alternatives. Her coverage includes public pension funds, corporate pension funds, sovereign wealth funds, insurance firms, family offices, and banks across the region. Prior to joining the FT Group in Hong Kong, Ms Nakamura worked as a Research Analyst for the Asia Pacific Foundation of Canada, with a focus on capital markets, credit and currencies. She has a BA in economics and political science from Simon Fraser University in Canada.

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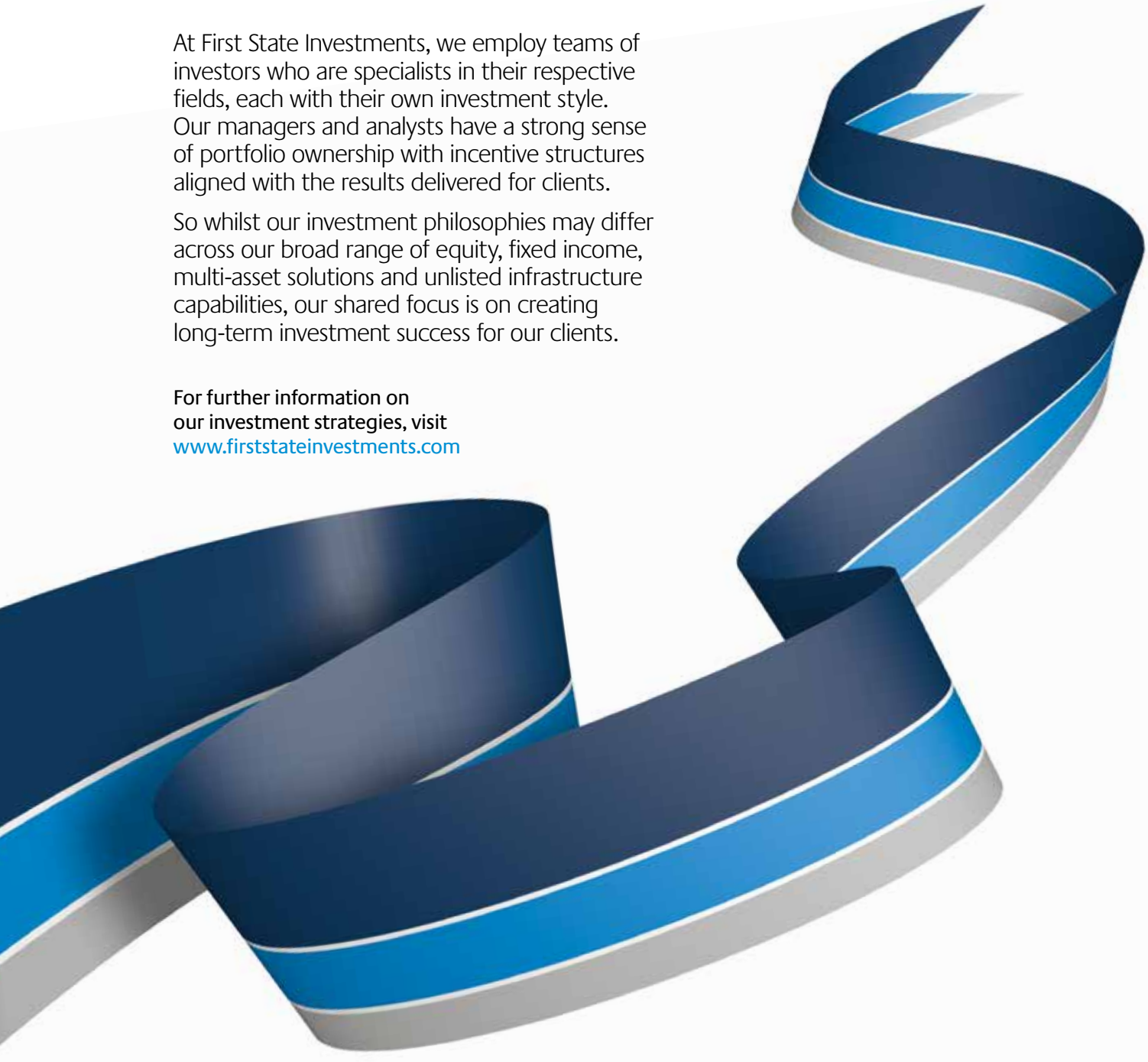

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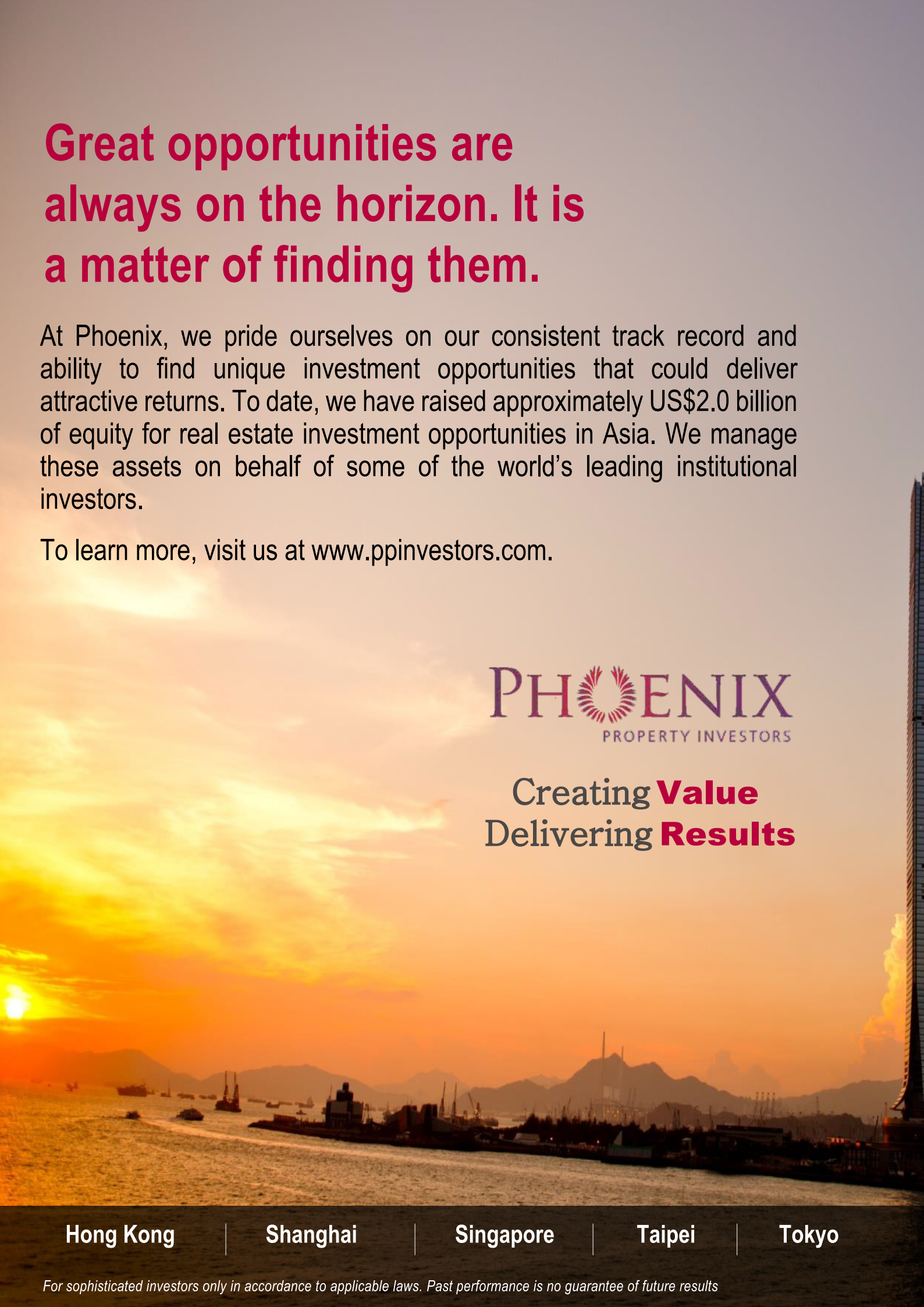
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Private Equity Fund to contribute to the Structural Reform of the Japanese Industries and the Business Restructuring of the Japanese Companies

Polaris celebrated its 10th anniversary on September 13, 2014. During the last 10 years since its birth in a small office in Mizuho Securities in 2004, Polaris could grow to be one of the major private equity funds in Japan with total commitments over JPY11billion from Japanese and overseas investors. We would like to thank our investors and partners for their kind support to date.

In the last decade, Polaris has focused on investing into mid-cap Japanese companies with significant growth potential. There are many medium-sized companies with unrealized potential suppressed by the legacy restrictions under the management by the founding owner or the parent company. Polaris's investment theme is to identify such medium-sized companies, succeed the sponsorship, get rid of the legacy restrictions and implement Business Model Innovation (BMI). Polaris sets new management visions (Redefine), realigns relationships with existing stakeholders (Reconnect) and executes the action plan to realize the potential value of the investee companies. That is the practice of Polaris Capitalism.

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